Thank you for choosing to share your opinions in this survey.We know that your time is valuable, so each participant who completes a full survey will have the opportunity to enter a drawing. There are five rewards available: one ACRA conference registration ( $\$ 475$ value) and four webinar registrations ( $\$ 129$ value each). Your individual feedback will be aggregated with other survey responses and shared anonymously to help improve your access to the industry information you need.

The full report of the 2023 survey will be available to all who complete this survey. Completing this survey will take about half an hour. Some of the questions may require a small amount of investigation, but the survey has been designed so that you can stop and continue the survey at a later time without losing any information that you have already entered.

Vernon Research Group is an independent market research firm. We have strict privacy guidelines and do not share or sell your contact information. We are contacting you on behalf of ACRA, the trade association for the American cultural resources industry, to gather information about salaries and benefits that employees receive. The survey should be completed by the person or persons in your company with access to the financial information needed to respond accurately to the questions. If you are not this person, please forward the link to the appropriate person in your company. Note that you may need to work with several individuals in your firm to answer the questions fully.

ACRA conducted salary surveys in 2005, 2007, 2009, 2013, and 2019. The focus of this survey is primarily on wage and benefit packages. The independently collected and analyzed results provide essential longitudinal information on the state of the CRM industry. These data help substantiate industry trends over the long term.

You can move forward and backward throughout the survey if you need to update a previous response. You can also leave the survey and return by using the link you were emailed.

We look forward to receiving your responses. If you are the correct person to complete this survey and have access to the information at this time, please click the button below to continue.

RESEARCH GROUP

Is your organization currently anACRA member?Yes
$\bigcirc \mathrm{No}$
I'm not sure

RESEARCH GROUP

In which state is your organization'sheadquarters located?


《 》


In which state(s) does your organization havebranch offices?
Select all that apply.

| $\square$ Alabama | $\square$ Louisiana | $\square$ Oklahoma |
| :---: | :---: | :---: |
| $\square$ Alaska | $\square$ Maine | $\square$ Oregon |
| $\square$ Arizona | $\square$ Maryland | $\square$ Pennsylvania |
| $\square$ Arkansas | $\square$ Massachusetts | $\square$ Rhode Island |
| $\square$ California | $\square$ Michigan | $\square$ South Carolina |
| $\square$ Colorado | $\square$ Minnesota | $\square$ South Dakota |
| $\square$ Connecticut | $\square$ Mississippi | $\square$ Tennessee |
| $\square$ Delaware | $\square$ Missouri | $\square$ Texas |
| District of Columbia | $\square$ Montana | $\square$ Utah |
|  | $\square$ Nebraska | $\square$ Vermont |
| Florida | $\square$ Nevada | $\square$ Virginia |
| Georgia | New | Washington |
| $\square$ Hawaii | Hampshire |  |
| $\square$ Idaho | $\square$ New Jersey | West Virginia |
| $\square$ Illinois | $\square$ New Mexico | $\square$ Wisconsin |
| $\square$ Indiana | $\square$ New York | $\square$ Wyoming |
| $\square$ Iowa | $\square$ North Carolina | My organization only has one location, no branch offices |
| $\square$ Kansas | $\square$ North Dakota | $\square$ My organization did business in all states |
| $\square$ Kentucky | $\square$ Ohio | and DC |

## 《»

$0 \% \square 100 \%$

# VERNON <br> RESEARCH GROUP 

Indicate all states in which your organizationdid business in 2022.
Select all that apply.

| $\square$ Alabama | $\square$ Louisiana | $\square$ Oklahoma |
| :--- | :--- | :--- |
| $\square$ Alaska | $\square$ Maine | $\square$ Oregon |
| $\square$ Arizona | $\square$ Maryland | $\square$ Pennsylvania |
| $\square$ Arkansas | $\square$ Massachusetts | $\square$ Rhode Island |
| $\square$ California | $\square$ Michigan | $\square$ South Carolina |
| $\square$ Colorado | $\square$ Minnesota | $\square$ South Dakota |
| $\square$ Connecticut | $\square$ Mississippi | $\square$ Tennessee |
| $\square$ Delaware | $\square$ Missouri | $\square$ Texas |
| $\square$ District of | $\square$ Montana | $\square$ Utah |
| Columbia | $\square$ Nebraska | $\square$ Vermont |
| $\square$ Florida | $\square$ Nevada | $\square$ Virginia |
| $\square$ Georgia | $\square$ New | $\square$ Washington |
| $\square$ Hawaii | $\square$ New Jersey | $\square$ West Virginia |
| $\square$ Idaho | $\square$ New Mexico | $\square$ Wisconsin |
| $\square$ Illinois | $\square$ Wyoming |  |
| $\square$ Indiana | $\square$ New York | $\square$ My organization only has one location, no |
| Iowa | $\square$ North Carolina | $\square$ branch offices |
| Kansas | $\square$ North Dakota | $\square$ My organization did business in all states |
| Kentucky | $\square$ ohio | and DC |

## 《»

$0 \% \square 100 \%$

RESEARCH GROUP

Which of the following best describes your organization's work?Full-service CRM firm (all CRM services such as archaeology, history, architectural history, preservation planning)CRM department in a non-CRM firmProvider of CRM services to other CRM firms (equipment, soil morphology, dating palynology, remote sensing, ethnobotany, etc.)Specialized CRM firm (only archaeology, history, historical architecture, etc.)None of these apply


VERNON

RESEARCH GROUP

Which of the following services do you offer?
Select all that apply.ArchaeologyHistoryArchitectural History/Preservation PlanningGeomorphology/GeoarchaeologyCultural Anthropology/EthnologyOther (please specify)

Which of the following best describes your organization?For-profit corporation (PC, C-Corp, S-Corp)For-profit limited liability corporation (LLC)For-profit partnershipFor-profit sole proprietorshipFor-profit CRM department or profit center of a non-CRM firmUniversityOther non-profit organizationGovernment agency

# VERNON 

RESEARCH GROUP

What is the name of your organization?
This answer will only be used to determine duplicate surveys; it will not be tied to any other survey answers or be shared publicly.


VERNON

RESEARCH GROUP

Does your organization work onfederal contracts that incorporate wage determinations?YesNo

## 《 》

0\%
100\%

VERNON

RESEARCH GROUP

Now, we have some questions to gather workforce information about your company.
If your company is a stand-alone CRM firm, please complete the following information based on your entire firm. If you are with a CRM division within a larger firm, please base your responses only on the CRM department or division.


On your payroll closest to September 30, 2022 what percentage of your employees were in each of these categories?

[^0]$0 \%$ 100\%

VERNON

RESEARCH GROUP

If the information is accessible, for all of 2022, how manytotal hours were worked by employees in each category?

| Permanent, full-time (32-40 hrs/wk) salaried employees | $\square$ |
| :--- | :--- |
| Permanent, full-time ( $32-40 \mathrm{hrs} / \mathrm{wk}$ ) hourly employees | $\square$ |
| Permanent, part-time ( $<32 \mathrm{hrs} / \mathrm{wk}$ ) employees | $\square$ |
| Temporary employees ( $<1040 \mathrm{hrs} / \mathrm{yr}$, whether full-time or part-time) | $\square$ |



VERNON

RESEARCH GROUP

In 2022, how many individual employees (whether they worked for an hour or 2,080 hours) did your organization have on payroll?


VERNON

RESEARCH GROUP

In 2022, how many total hours did all employees work (assume one full-time employee works 2,080 hours in a year)?


## VERNON

RESEARCH GROUP

What is the highest educational level attained by your organization's 2022 professional and management staff?

Estimate the percentage of employees in your firm who fall into each category, based on their highest education level. The percentages should total $100 \%$
\% have earned a high-school diploma as their highest degree
\% have earned an associate's degree as their highest degree
\% have earned a 4-year bachelor's degree as their highest degree
■ \% have earned a 5-year professional degree as their highest degree\% have earned a master's degree or MBA as their highest degree
ए \% have earned a Ph.D. as their highest degree
\% Total

0\%

RESEARCH GROUP

How many days of paid time off per year does your organization provide for a full-time, permanent employee who has less than two years with the organization?

| Vacation days |  |
| :--- | :--- |
| Personal days |  |
| Holidays |  |
| Other days |  |
| (e.g., community service, jury duty, professional development) |  |
| Sick days |  |



RESEARCH GROUP

How many days of paid time off per year does your organization provide for a full-time, permanent employee who has five years with the organization?

| Vacation days |  |
| :--- | :--- |
| Personal days |  |
| Holidays |  |
| Other days |  |
| (e.g., community service, jury duty, professional development) |  |
| Sick days |  |



VERNON

RESEARCH GROUP

What is the maximum number of days of paid parental leave your organization provides for a full-time, permanent employee?


VERNON

RESEARCH GROUP

Does the number of paid parental leave days for your organizationvary by state?YesNo


# VERNON 

RESEARCH GROUP

How many days of paid time off per year does your organization provide fortemporary employees who work 40 hours per week with the organization?

For this question, please answer using an annual rate of accrual even though they may not work for an entire year.

| Vacation days |  |
| :--- | :--- |
| Personal days |  |
| Holidays |  |
| Other days <br> (e.g., community service, jury duty, professional development) |  |
| Sick days |  |

RESEARCH GROUP

Does your organization providehealth insurance coverage for its employees?YesNo


0\%
$100 \%$

VERNON

RESEARCH GROUP

Does your organization pay employees adefined supplement in lieu of a group insurance plan to assist them in paying for health care?YesNo

$0 \% \square 100 \%$

VERNON

Research Group

How much does your organization pay each employee monthly for dhealth insurance supplement in lieu of a group insurance plan?
\$


VERNON

RESEARCH GROUP

What percentage of employees'health insurance premiums did your organization pay in 2022?

If you pay a flat rate with employees having the choice of multiple plans, please indicate the average percentage of payment.1-25\%26-50\%51-75\%76-99\%100\%

VERNON

RESEARCH GROUP

What percentage of employees'life insurance premiums did your organization pay in 2022?1-25\%51-75\%76-99\%$100 \%$

0\% 100\%

VERNON

Research Group

What percentage of employees'disability insurance premiums did your organization pay in 2022?$0 \%$1-25\%26-50\%51-75\%76-99\%100\%
$0 \%$ 100\%

VERNON

RESEARCH GROUP

Did your organization offer aretirement (e.g., 401k) orprofit-sharing plan in 2022?YesNo

## 《 》

0\%
$100 \%$

VERNON

RESEARCH GROUP

Did your organization support and pay for employees'professional development in 2022 ?
Examples include professional registrations, professional association memberships, continuing education, professional service time, conference attendance.YesNo

VERNON

RESEARCH GROUP

Does your organization offer anEmployee Assistance Program (EAP) or similar resources (financial planning, therapy/counseling, etc.)?YesNo


Does your organization offer remote work options when employees are not "in the field"?YesNo

## $《 》$



RESEARCH GROUP

What is the maximum percentage of non-field work that can be performed from home (remotely) for the following groups of employees?

| Company/department/branch management staff | \% |
| :---: | :---: |
| Editors | \% |
| GIS/graphics | \% |
| Professional-level technical staff (archaeologists, historians, architectural historians, ethnographers, preservation planners, etc.) | \% |
| Project managers | \% |
| Technicians (archaeology, lab, etc.) | \% |

## 《 》

RESEARCH GROUP

What are the hourlyloaded bill-out fees your organization paidother companies for the following consultants in 2022?

If you did not use these consultants in 2022 but did in the previous year, fill in the most recent hourly rates for consultants your organization has used. If you did not use a consultant in the past two years, leave the amount blank.

| Archaeologists | \$ |
| :---: | :---: |
| Architectural Historians | \$ |
| Computer Specialists (IT) | \$ |
| Editors | \$ |
| Ethno/Paleobotanists | \$ |
| Ethnographers | \$ |
| Geomorphologists/ Geoarchaeologists | \$ |
| Geophysical/GPR | \$ |
| GIS Specialists | \$ |
| Graphic Artists | \$ |
| Historians | \$ |
| Historic Preservation Planners | \$ |
| Human Resource Professionals | \$ |
| Legal Counsel | \$ |
| Marketing | \$ |
| Photographers | \$ |
| Tax Accounting | \$ |
| Other Accounting | \$ |
| Urban Planners | \$ |
| Web Designers | \$ |
| Zooarchaeologists | \$ |
| Other (please specify) | \$ |

Did your organization haveemployees (in-house) in any of these categories in 2022? Select all that apply.AccountingComputer Specialists (IT)Ethno/PaleobotanistsGeomorphologists/GeoarchaeologistsGeophysical/GPR SpecialistsHuman Resource ProfessionalsLegal CounselMarketingPhotographersTribal Consultation SpecialistsWeb DesignersZooarchaeologistsOther (please specify)The organization had no employees in any of these categories in 2022


VERNON

RESEARCH GROUP

The next section of the survey covers thesalaries or wages your organization paid in 2022. If there is more than one employee in a category, please provide an average wage. For salaried employees, please provide the average annual salary.

Please note that we are now asking aboutactual salaries or wages, not bill-out rates. Please do not include additional fees or any overhead expenses. Please answer both the number of employees and the average base pay for each type of employee your firm had in 2022 company-wide

Note: If you have employees who fall into more than one category, pick the one category that describes the largest proportion of their work. When categorizing staff members, please pay attention to the job functions listed and categorize based on responsibilities more than strictly titles.


RESEARCH GROUP

## Business Owner/ Principal/ C-Suite Executive

The major shareholder(s), sole owner, or executive(s) of a firm who makes strategic decisions on the company's goals, hiring and firing, overall management, and marketing, and is responsible for the company's financial health.

Number of employees receiving an hourly wage


Number of employees receiving an annual salary structure


RESEARCH GROUP

## Business Owner/ Principal/ C-Suite Executive

The major shareholder(s), sole owner, or executive(s) of a firm who makes strategic decisions on the company's goals, hiring and firing, overall management, and marketing, and is responsible for the company's financial health.

Round your answers to the nearest dollar.

Average hourly rate for this position \$

Average annual salary for this position


## General Manager/ Operations Manager

If separate from a company Business Owner/Principal/C-Suite Executive as defined in the previous question, the primary manager of a cultural resources organization who has responsibilities related to oversight of day-to-day operations, including strategic decisions for the business, overall management and operations, finances, and human resources.

## Number of employees receiving an hourly wage

$\square$

Number of employees receiving an annual salary structure


## General Manager/ Operations Manager

If separate from a company Business Owner/Principal/C-Suite Executive as defined in the previous question, the primary manager of a cultural resources organization who has responsibilities related to oversight of day-to-day operations, including strategic decisions for the business, overall management and operations, finances, and human resources.

Round your answers to the nearest dollar.

Average hourly rate for this position
\$

Average annual salary for this position
\$

## CRM Division/ Department/ Group Manager

The primary manager of a cultural resources division or group within a larger firm who has responsibilities for strategic decisions for that company's CRM business.
Number of employees receiving an hourly wage

Number of employees receiving an annual salary structure

$\qquad$


## CRM Division/ Department/ Group Manager

The primary manager of a cultural resources division or group within a larger firm who has responsibilities for strategic decisions for that company's CRM business.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |



# VERNON 

RESEARCH GROUP

## Regional Office Manager/ Office Director

Responsible for the management and financial success of an office independent from the company's main headquarters.

Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure $\square$


RESEARCH GROUP

## Regional Office Manager/ Office Director

Responsible for the management and financial success of an office independent from the company's main headquarters.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |

$0 \% \square 100 \%$

## Project Manager

Responsible for both project management and the technical aspects of cultural resource projects
Number of employees receiving an hourly wage

Number of employees receiving an annual salary structure

$\qquad$


## Project Manager

Responsible for both project management and the technical aspects of cultural resource projects

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |

《 》
$0 \% \square 100 \%$

Principal Investigator/ Senior Archaeologist/ Senior Architectural Historian/Senior
Historian/ Senior Preservation Planner/ Senior Ethnographer/ Senior Project Director
Responsible for the day-to-day management of cultural resource projects, assigning tasks, planning field strategy, conducting analysis and writing reports.

Number of employees receiving an hourly wage


Principal Investigator/ Senior Archaeologist/ Senior Architectural Historian/Senior
Historian/ Senior Preservation Planner/ Senior Ethnographer/ Senior Project Director
Responsible for the day-to-day management of cultural resource projects, assigning tasks, planning field strategy, conducting analysis and writing reports.

Round your answers to the nearest dollar.

Average hourly rate for this position
\$
Average annual salary for this position

0\%

## Archaeologist/ Field Director/ Project Director/ Project Archaeologist

Meets the Secretary of Interior's personnel standards for Archaeologist. Responsible for the day-to-day management of simpler, less complicated projects or parts of projects, may be responsible for portions of reports and generally works under the supervision of a Senior Archaeologist or Principal Investigator.

Number of employees receiving an hourly wage


Number of employees receiving an annual salary structure



## Archaeologist/ Field Director/ Project Director/ Project Archaeologist

Meets the Secretary of Interior's personnel standards for Archaeologist. Responsible for the day-to-day management of simpler, less complicated projects or parts of projects, may be responsible for portions of reports and generally works under the supervision of a Senior Archaeologist or Principal Investigator.

Round your answers to the nearest dollar.

Average hourly rate for this position
\$

Average annual salary for this position
\$

## Historian/ Architectural Historian/ Preservation Planner

Meets the Secretary of Interior's personnel standards for Historian or Architectural Historian. Responsible for supervising and/or conducting historical research for reporting CRM projects. Responsible to the PI for documentation and assessments of architectural and historical resources and researching and compiling National Register nominations and tax credit applications, etc.

Number of employees receiving an hourly wage

## $\Gamma$

Number of employees receiving an annual salary structure

## Historian/ Architectural Historian/ Preservation Planner

Meets the Secretary of Interior's personnel standards for Historian or Architectural Historian. Responsible for supervising and/or conducting historical research for reporting CRM projects. Responsible to the PI for documentation and assessments of architectural and historical resources and researching and compiling National Register nominations and tax credit applications, etc.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |



## Cultural Anthropologist/ Ethnographer/ Oral Historian

Responsible for supervising and/or conducting ethnographic, oral history, or similar research and reporting related to CRM projects.

Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure $\qquad$


## Cultural Anthropologist/ Ethnographer/ Oral Historian

Responsible for supervising and/or conducting ethnographic, oral history, or similar research and reporting related to CRM projects.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |

## Laboratory Director

Primarily responsible for overseeing and managing all operations of the laboratory, including the processing, cataloging, analysis, reporting and curation of artifacts.

Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure $\qquad$


## Laboratory Director

Primarily responsible for overseeing and managing all operations of the laboratory, including the processing, cataloging, analysis, reporting and curation of artifacts.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |

## Crew Chief

Serves as field supervisor of archaeological technicians and performs skilled tasks at archaeological field sites under the supervision of the Field Director/Project Director/Archaeologist/Project Archaeologist. Conducts hand excavations, walkovers and surveys, provides leadership to lower-grade Archaeological Technicians, and provides leadership responsibilities that are regular and recurring. Equivalent to an "Archaeological Technician III" under the Service Contract Act.

Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure

## $\Gamma$

$\square$

## Crew Chief

Serves as field supervisor of archaeological technicians and performs skilled tasks at archaeological field sites under the supervision of the Field Director/Project Director/Archaeologist/Project Archaeologist. Conducts hand excavations, walkovers and surveys, provides leadership to lower-grade Archaeological Technicians, and provides leadership responsibilities that are regular and recurring. Equivalent to an "Archaeological Technician III" under the Service Contract Act.

Round your answers to the nearest dollar.

Average hourly rate for this position
Average annual salary for this position

## \$



## Senior Archaeological Technician

Under the general supervision of Field Director/Project Archaeologist/Archaeologist/Project Director or Crew Chief, performs skilled tasks. Tasks include surveying, excavation, mapping and recordation of information on standard forms, flotation of soil samples, research of reference material, and identifying and recording sites. May be equivalent to an "Archaeological Technician II" under the Service Contract Act

Number of employees receiving an hourly wage

## $\Gamma$

Number of employees receiving an annual salary structure

## Senior Archaeological Technician

Under the general supervision of Field Director/Project Archaeologist/Archaeologist/Project Director or Crew Chief, performs skilled tasks. Tasks include surveying, excavation, mapping and recordation of information on standard forms, flotation of soil samples, research of reference material, and identifying and recording sites. May be equivalent to an "Archaeological Technician II" under the Service Contract Act.

Round your answers to the nearest dollar.

Average hourly rate for this position

## \$

Average annual salary for this position
\$ $\square$

RESEARCH GROUP

## Archaeological Technician

Under direct supervision of Crew Chief, performs unskilled and semi-skilled tasks at archaeological field sites. Equivalent to "Crew" or under the Service Contract Act would be "Archaeological Technician I."
Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure
$0 \% \square 100 \%$

## Archaeological Technician

Under direct supervision of Crew Chief, performs unskilled and semi-skilled tasks at archaeological field sites. Equivalent to "Crew" or under the Service Contract Act would be "Archaeological Technician I."

Round your answers to the nearest dollar.

Average hourly rate for this position
\$
Average annual salary for this position


0\%

## Laboratory Technician

Responsible for the processing and identification of artifacts and samples and maintenance of laboratory facilities and equipment.

Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure
$\square$


## Laboratory Technician

Responsible for the processing and identification of artifacts and samples and maintenance of laboratory facilities and equipment.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |

## GIS Specialist/ GIS Analyst

Responsible for the production of maps and geospatial data, and analysis of geospatial data.

Number of employees receiving an hourly wage
$\Gamma$
Number of employees receiving an annual salary structure $\qquad$


## GIS Specialist/ GIS Analyst

Responsible for the production of maps and geospatial data, and analysis of geospatial data.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |


$0 \%-100 \%$

## Graphic Artist

Responsible for the production of graphic art, as assigned by the graphic arts director or other supervisor.

Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure
$\Gamma$


## Graphic Artist

Responsible for the production of graphic art, as assigned by the graphic arts director or other supervisor.

Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |


$0 \%$ 100\%

RESEARCH GROUP

## Editor

Primarily or solely responsible for editing a company's work products.
Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure

《 》


RESEARCH GROUP

## Editor

Primarily or solely responsible for editing a company's work products.
Round your answers to the nearest dollar.

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |

$0 \%$ 100\%

## Production Assistant

Primarily responsible for overseeing the production of reports, including layout.
Number of employees receiving an hourly wage
Number of employees receiving an annual salary structure

《 》


## Production Assistant

Primarily responsible for overseeing the production of reports, including layout.
Round your answers to the nearest dollar

| Average hourly rate for this position | $\$ \square$ |
| :--- | :--- |
| Average annual salary for this position | $\$ \square$ |

$0 \% \square 100 \%$

Thank you for your participation in the 2023 ACRA industry survey!f you completed the questions in the survey, you are eligible to receive a copy of the summary results.

Note: All ACRA members are eligible to receive the summary results regardless of completion. Non-ACRA members firms who did not complete the survey can purchase summary results.

## Please select the options that apply.

I would like to receive a copy of the summary resultsI would like to be entered into the drawing for the conference registration and webinar slotsI am willing to be contacted by Vernon Research Group for future research studiesI do not want to participate in future research, be entered into the drawing, nor do l want the summary results


[^0]:    \% Permanent, full-time (32-40 hrs/wk) salaried employees
    \% Permanent, full-time (32-40 hrs/wk) hourly employees
    \% Permanent, part-time ( < 32 hrs/wk) employees
    ■ \% Temporary employees ( $<1,040 \mathrm{hrs} / \mathrm{yr}$, whether full-time or parttime)
    \% Total

